

# EXHIBITOR INFORMATION GUIDE

Gold Coast Convention & Exhibition Centre (GCCEC)  
Sunday 14th July 2019 to Tuesday 16th July 2019



2019

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## WELCOME TO METCASH SUPERMARKETS & CONVENIENCE EXPO 2019

This is the largest event in the independent calendar, and will once again be held at the Gold Coast Convention & Exhibition Centre.

Of course, the Expo would not be possible without your dedication and support. Each year, you continue to impress with the extent of planning and effort put into your exhibits, and the results are always spectacular.

The team is putting together a fantastic program for everyone to experience and enjoy. With it continuing to evolve and improve each year, 2019 is going to be an amazing event that is extremely beneficial for everyone. We would encourage everyone to take the opportunity to experience everything the event has to offer.

This year we continue our 'Best Store in Town' theme, but this year we want to call out all things "NEW", so if you have products, innovation, equipment, services and tools and can highlight new trends that will excite the retailers, then bring it on!

Throughout the Expo and conference sessions we will explore NEW ways that all independents can not only compete, but be successful in an increasingly tough market. How can your business help a retailer to deliver to their community something that will ensure they are the best store in town? We'd love to see you showcase product ranges, specialised in-store offers or behind the scenes support to help them in making their business run smoothly.

The Metcash Ordering System will be utilised again this year and has had some minor tweaks to make your experience of using it even easier. Please see full details within the Expo Deals 2019 pages.

We look forward to seeing as many suppliers as possible build this year's theme into their stand designs and offers to our retailers.

To all our suppliers who have attended our Expo in the past, or those who are attending for the first time, we welcome you all and we would encourage everyone to be ready for something new and exciting.

Everyone at Metcash thanks you for your support and commitment to the independent industry, and to the 2019 Metcash Supermarkets & Convenience Expo and IGA National Conference.



### **METCASH SUPERMARKETS AND CONVENIENCE EXPO & IGA NATIONAL CONFERENCE 2019**

Gold Coast Convention and Exhibition Centre / The Star Gold Coast  
Sunday 14th / Monday 15th / Tuesday 16th July 2019

## **BEST STORE IN TOWN**

## GENERAL INFORMATION & OVERVIEW

The Gold Coast Convention & Exhibition Centre (GCCEC) and The Star Gold Coast has been a consistent winning formula for the Metcash Supermarkets & Convenience Expo and IGA National Conference over the past few years, and once again the event will be held at this location. We are looking forward to your attendance and support, and hope that you have a successful event and a great time.

The Gold Coast Convention & Exhibition Centre (GCCEC) is classified as a construction zone from Tuesday 9<sup>th</sup> July 2019, 7.00am through until Friday 12<sup>th</sup> July 2019, 5.00pm (as per WHS Guidelines). It is very important that you take note of the below information to ensure everybody's safety and wellbeing:

Anyone that has prior authorisation to visit the Metcash Supermarkets & Convenience Exhibition site at GCCEC between Tuesday 9<sup>th</sup> July & Friday 12<sup>th</sup> July 2019 **MUST** sign in at the security desk located in the main foyer of the GCCEC.

Please abide by all rule as you will be removed from site and it will be reported to the appropriate manager.

Custom Built stands will be moved in and constructed on **Wednesday 10<sup>th</sup> July & Thursday 11<sup>th</sup> July 2019**. Exhibitors who have large equipment, specifically fridges, will be able to have them delivered on Thursday 11<sup>th</sup> July from 7:00am, as arranged and directed by the Expo Operations team. **There is no general access or move-in for exhibitors on this day.**

On **Friday 12<sup>th</sup> July between 9:00am to 5:00pm**, we are allowing two (2) members of your company to enter the exhibition site with a special one (1) hour only pass to locate and check all your equipment and stock have arrived and are ready for you to set up the following day. **There is no move-in for exhibitors on this day.**

The supplier Expo build day will therefore be on **Saturday 13<sup>th</sup> July from 7:00am**.

## EXPO LOCATION

Gold Coast Convention & Exhibition Centre  
2684 Gold Coast Hwy  
Broadbeach QLD 4218  
PH: 07 5504 4000

## EXPO DATES & TRADING HOURS

Sunday 14<sup>th</sup> July 2019: Open: 11.30am Close: 4.30pm  
Monday 15<sup>th</sup> July 2019: Open: 11.30am Close: 4.30pm  
Tuesday 16<sup>th</sup> July 2019: Open: 10.00am Close: 3.00pm

## WEBSITE

Booking your Expo booth, registering your staff for ticketing and security passes, booking stand modifications, power and lighting, and stand layout forms will all now be done online via the Expo website ([www.metcashexpo.com](http://www.metcashexpo.com)). You will receive confirmation of your booth number (subject to change) within 10 days once we have received your online registration:

## CRITICAL DATES

The following are key dates that require action to be taken to meet all required tasks and ensure the smooth running of Expo:

Complete Expo Booth Booking: 19<sup>th</sup> March – 30<sup>th</sup> May 2019  
Key Expo Deals into System: 2<sup>nd</sup> April to 26<sup>th</sup> May 2019  
Complete Staff Attendance: 28<sup>th</sup> June 2019  
Move-in (Heavy Equipment): 11<sup>th</sup> & 12<sup>th</sup> July 2019 (required as per move in schedule)  
Exhibitor Set Up: 13<sup>th</sup> July 2019  
Expo Opens: 14<sup>th</sup>, 15<sup>th</sup>, 16<sup>th</sup> July 2019  
Expo Orders Close: 16<sup>th</sup> July 2019, 3.30pm (Orders must be in system)  
Pull Down (Move-out): 17<sup>th</sup> July 2019

## KEY CONTACTS

You are also able to directly contact the Metcash Supermarkets & Convenience Expo Operations via the following streams:

Expo website: [www.metcashexpo.com](http://www.metcashexpo.com)  
Email: [expo@metcashfg.com](mailto:expo@metcashfg.com)

Please allow 48 hours for the team to get an answer to your question.

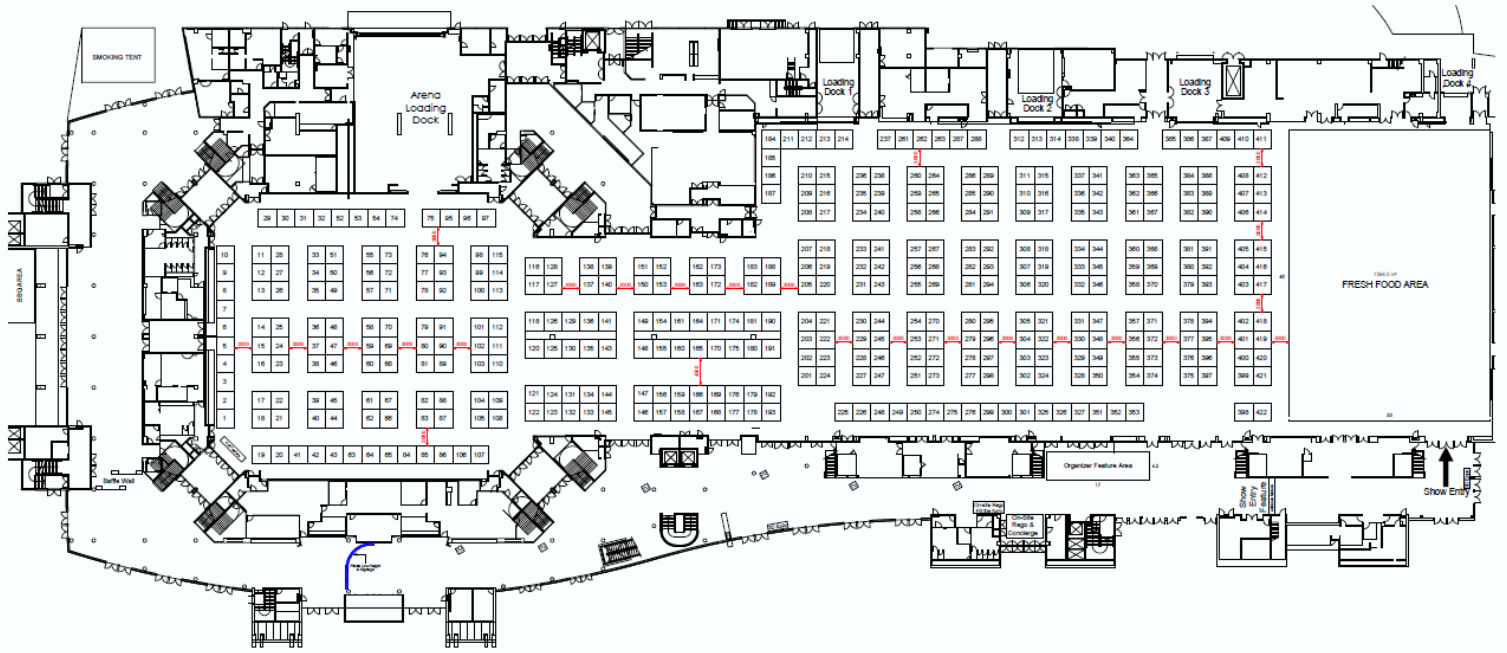
**Should the issue be urgent, please contact your category manager or buyer for an immediate response.**

Should you require any help or support whilst at the event, the following people will be able to assist:

NAME	FUNCTION	CONTACT DETAILS
Mark Biden	Expo Operations Manager	0419 745 439
Greg Moreland	Expo Operations 2IC	0400 558 234
Andrew Marshall	Fresh Area Operations	0438 472 918
Steve Asmus	Custom Built Stands	0400 955 463
Richard Morse	Workplace Health & Safety	0408 757 583
David Holt	Food Safety	0418 857 204

# FLOOR PLAN

The exhibition hall is split into three sections: main arena, centre arena and the fresh food area.



**exponet**  
EXHIBITIONS & EVENTS

sydney + 61 2 9645 7000  
melbourne + 61 3 9676 7777  
brisbane + 61 7 3442 4100

Sales Plan

© Copyright. All rights reserved Exponet  
10 Feb 19 2:25:28 PM

account: MATTHEW D  
designer: SURAJA G  
revision by: SG

stand:  
size:  
revision: 4

Metcash Expo 2019  
venue: GCCEC  
date: 15-16 July 2019  
code: FL-METCASH-2018

X:\National Design\Sydney\2019\GCCEC\Metcash 2019\Metcash Expo 2019-V1.rvt - file path

**PLEASE NOTE:** The above floor plan is only the 1<sup>st</sup> draft of the proposed floor plan. Should you need an up to date copy please head to the Expo website at [www.metcashexpo.com](http://www.metcashexpo.com)

## EXHIBITOR PACKAGES

Booths will be available in different packages for each supplier type. Your buyer will discuss these and the charges with you prior to registering for Expo.

BOOTH TYPE	FOOTPRINT	LIGHTS (SPOT)	POWER POINT	CARPET	COMPANY SIGNAGE FASCIA	EXHIBITOR COCKTAIL TICKETS	GALA TICKETS
<b>GROCERY</b>							
Premium Corner Booth (2 Sides Open)	3mx3mx2.4m	2	1	Yes	Yes	2	2
Standard (1 Side Open)	3mx3mx2.4m	2	1	Yes	Yes	2	2
Small ½ Booth	1.5mx3mx2.4 m	1	1	Yes	Yes	1	1
<b>DIRECT/CHARGE THROUGH</b>							
Standard	2mx1.5m = 10 Shelves				Yes	1	1
<b>NON TRADE</b>							
Premium Corner Booth (2 Sides Open)	3mx3mx2.4m	2	1	Yes	Yes	1	1
Standard (1 Side Open)	3mx3mx2.4m	2	1	Yes	Yes	1	1
<b>RETAIL DEVELOPMENT</b>							
Premium Corner Booth (2 Sides Open)	3mx3mx2.4m	2	1	Yes	Yes	1	1
Standard (1 Side Open)	3mx3mx2.4m	2	1	Yes	Yes	1	1
<b>FRESH FOODS</b>							
Premium (2 Sides Open)	3mx3mx2.4m	2	1	Yes	Yes	2	2
Standard (1 Side Open)	3mx3mx2.4m	2	1	Yes	Yes	1	1
Fresh Premium	Stock, Display Attendance						2
Fresh Standard	Stock ONLY						
<b>NOTE: The exhibitor packages do not include tickets to the IGA Awards of Excellence</b>							

# EXHIBITION CONTRACTORS

## EXHIBITION STAND INFORMATION

For all your exhibition stand requirements please feel free to make contact with Exponet. Custom stands, shell scheme upgrades, furniture hire, power, lighting and signage can all be arranged by contacting **Exponet Exhibitor Services Department** – details below.

Exponet have a wealth of experience and knowledge in the exhibition industry; they have worked hard to develop and maintain a unique combination of industry knowledge, hands-on experience, dedication to customer service and long-term relationships. The management team and support staff have years of experience in the industry and understand the critical issues confronting organisers, exhibitors and venues. A combination of experienced people, quality product and culture of service ensures the best possible exhibition experience for all their clients.

They are very familiar with our event and the layout of the exhibition centre.

Exponet can assist with custom and system stand packages and they offer affordable design for tight deadlines.

For information on custom stands, shell scheme upgrades, power, lighting, and signage

### Contact Information:

Exhibitor Services Department

**Phone:** 02 9645 7070

**Email:** [esd@exponet.com.au](mailto:esd@exponet.com.au)

### Furniture guides and ordering

[www.exponet.com.au](http://www.exponet.com.au)



### Services:

- Australia's largest range of contemporary furniture and display equipment for hire
- Modular shell scheme stands/exhibition booths, including design, installation and fit out
- Custom stands, designed and constructed
- Event signage and graphic services
- Audio visual and computer equipment with technical support
- Innovative display equipment and portable signage for sale
- Certified Octomom Service Partner International (OSPI), which means they can also assist their clients' participation in international exhibitions.



## THE METCASH ORDERING SYSTEM (MOS)

This year we will again be using the Metcash Ordering System, which will take away the need for manual turn-in orders, alleviate errors and give us up-to-date information on orders as they are placed.

With the Metcash Supermarkets & Convenience Expo, our retailers are looking forward to the very best deals and their expectation is that they are only available at Expo.

Also, with more changes coming to improve this year's sales event, you need to ensure that the deals on offer are the best deals available, and recognise the opportunity to move big volume with face-to-face negotiations with our retail network. This year we are excited to bring further improvements to the way we manage your deals, and our customers' orders during the event.

Retailers will be advised prior to the Expo which suppliers will be participating and their items on offer via the Expo Deal Book, which is sent to stores approx. 3 weeks prior to Expo.

We must publish these to the retailers to allow them time to do some homework. Please ensure that your deals are offered so that all retailers regardless of size and channel are able to avail themselves of the great Expo-only deals.

All deals will be entered into the ordering system prior to Expo (2<sup>nd</sup> April – 26<sup>th</sup> May 2019). Please note the Expo Deal Book will run directly from the data entered into the ordering system. Therefore, if you miss keying your deals into the system you will not have orders at Expo. We will not be accepting manual orders. All deals are to be entered in retail carton quantities, not single unit deals.

Please take care to ensure that deals that are entered are correct.

**The use of the system will be compulsory to all warehouse suppliers that wish to take orders at Expo. No manual orders will be accepted.**

The Metcash Supermarkets & Convenience Expo system is split into two systems:

1. Deal Entry – The deal entry system consists of a deal details component – which enables suppliers to set up and manage the deals they are offering retailers. Deals can be either against a single item, or packaged up in to a deal bundle.
2. Order Entry – The order enquiry component allows suppliers to enter a customer's order requirements, accept a customer's online order submission, enquire on orders placed, or view reports against order progress to date.

### **USERNAMES & PASSWORDS:**

Once you have registered for Expo you will receive a confirmation with your booth number, along with your username and password to log into MOS.

### **KEY DATES:**

Deal Entry Opens: Tuesday 2<sup>nd</sup> April 2019

Deal Entry Closes: Sunday 26<sup>th</sup> May 2019

NB: Deals can be modified after this date, however those changes will not be included in any printed catalogues, or deal books. Therefore, deals can only be improved after this date.

## EXPO DELIVERY WINDOW

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Expo Order	Tobacco Product
W/C 26/08/19	W/C 19/08/19
W/C 16/09/19	W/C 23/09/19
W/C 14/10/19	
W/C 08/11/19	

### **MOS INSTRUCTION GUIDES:**

Metcash Ordering System (MOS) instruction guides can be found on the Expo website, [www.metcashexpo.com](http://www.metcashexpo.com). There will be a few critical dates that will need to be met to ensure that the deal book and Expo ordering are ready to go on time; this information is readily available on the Expo website.

### **EQUIPMENT:**

All laptops and printers will be provided at Expo. When designing your booth, you will need to take into account that this hardware will need to be placed on your booth. Additional power points will be supplied to your stands to run this equipment (as well as paper for printers) at no extra cost.

Representatives from Metcash Supermarkets & Convenience and the GCCEC will be on hand to assist during the move-in and during the show. These people will be wearing pink safety vests with the words "IT Ordering Support" printed on the back. The registration desk will also house a dedicated IT helpdesk support for exhibitors and retailers during the event.

You will be issued with a dedicated laptop that is assigned to your stand and it will be preloaded with the Metcash Ordering System (MOS) and a printer will be assigned with it.

Laptops and printers will be available for collection in the main entry foyer opposite the registration desk from Saturday 13<sup>th</sup> July, and will need to be signed out by your stand exhibitor representative.

**It is imperative that all laptops issued to you are safely secured out of show hours. At the conclusion of the show on Tuesday 16<sup>th</sup> July, all laptops will need to be returned and signed back in.**

If your stand has the electronic ordering process, please ensure that you complete the electronic ordering form sent to you by Exponet as well as the stand layout form that shows exactly where the equipment will be positioned in your stand. This will assist in ensuring the power and data cables are positioned correctly on each stand.

**PLEASE BE ADVISED,  
ANYBODY INVOLVED IN YOUR STAND CONSTRUCTION IS NOT TO REMOVE ANY COMPUTER CABLES  
THAT MAY BE AROUND YOUR STAND OR BUILD OVER THE TOP OF THEM.**

## **DON'T MISS THE OPPORTUNITIES:**

The Metcash Supermarkets & Convenience Expo is not only about deals, it is also the ideal time to present new ranges, re-launches, advertising campaigns, promotional opportunities and also to present category growth initiatives.

The manning and management of your stands with fully trained personnel will ensure maximum benefit for all concerned. As the MOS is an online portal, you can arrange for keying to occur from any remote location – to allow a real “sales and customer service” focus on your stands.

## **ORDERING SYSTEM SUPPORT**

If you have any questions or would like some help with the ordering system (deal entry, Lines not loaded), please send an email to [expo@metcashfg.com](mailto:expo@metcashfg.com) and we will put you in touch with the MOS Team.

## **GENERAL INFORMATION**

### **Construction Site (Gold Coast Convention & Exhibition Centre (GCCEC))**

The Gold Coast Convention & Exhibition Centre (GCCEC) is classified as a construction zone from Tuesday 9<sup>th</sup> July 2019, 7:00am through until Friday 12<sup>th</sup> July 2019, 5:00pm (as per WHS Guidelines).

It is very important that you take note of the below information to ensure everybody's safety and wellbeing:

<b>DAY</b>	<b>Tuesday</b>	<b>Wednesday</b>	<b>Thursday</b>	<b>Friday</b>	<b>Saturday</b>
<b>DATE</b>	9 <sup>th</sup> July 2019	10 <sup>th</sup> July 2019	11 <sup>th</sup> July 2019	12 <sup>th</sup> July 2019	13 <sup>th</sup> July 2019
<b>TIME</b>	7:00am - 5:00pm	7:00am - 5:00pm	7:00am - 5:00pm	7:00am - 5:00pm	7:00am - 5:00pm
MS&C Expo Operations Team	✓	✓	✓	✓	✓
MS&C Team Members				✓	✓
Exhibitors & Suppliers				1 Hour Special Pass	✓

### **NOTE:**

1. There is no exception to the above rule; should you have any questions with regard to entering the GCCEC on any of these days please email: [expo@metcashfg.com](mailto:expo@metcashfg.com)
2. **EVERYONE** must sign in at the Expo operations desk located in the front foyer of the GCCEC; a safety vest and closed in footwear must be worn.

At all times outside of the Expo opening (prior to 11.30am Sunday) and after closing (3.30pm Tuesday), the venue is considered a construction zone. Queensland OH&S legislation requires everybody within the Expo arena and exhibition halls to wear a safety vest during these times. For those exhibitors who don't have their own vest, these can be purchased from the Metcash Supermarkets & Convenience exhibitor information desk for \$10.

## ELECTRICAL EQUIPMENT

### Test & Tag:

Electricity has great potential to seriously injure and/or kill. It is the exhibitor's responsibility to ensure that all electrical equipment (leads, power boards, LCDs, computers, etc.) brought into the GCCEC and used on the stand are safe and have a current test and tag attached in accordance with Australian Standards.

### IMPORTANT

- The use of double adaptors and dual adaptor plugs (piggy back plugs) are not acceptable.
- All electrical installations must be performed by a licensed electrical contractor.
- All equipment being brought in the GCCEC must clearly display a current test tag.

If it is identified that there is equipment on your stand that has not adhered to this regulation, you will be asked to go to the Exponet Operations desk and book a time for the onsite electrician to come and complete a test and tag on all equipment not displaying a current tag. There is a charge of \$30 per item that needs tagging, which will be at the cost of the exhibitor and payable at time of testing.

### Displays & Equipment

All display equipment must conform to the GCCEC safety regulations. If you have any queries regarding this, please contact **Exponet Exhibitor Services Department** contact details on page 8.

### Banners & Rigging

Rigging and banner hanging must be carried out by the Centre's riggers. ALL rigging top points must be installed and removed by a GCCEC licensed rigger (charges will apply for this service). All rigging plots must be submitted to the GCCEC for venue approval no later than 21 days prior to an event.

### Hot Works

Hot work is a process that can be a source of ignition when flammable material is present or can be a fire hazard regardless of the presence of flammable material in the workplace. Common hot work processes are welding, soldering, cutting and brazing. To ensure that any hot work is properly assessed prior to commencing work ensuring it is carried out safely, so as not to produce sources of ignition in areas where flammable gases or dusts may be present. NO hot works is permitted without a permit, please ensure the SAFE 311.3 permit to complete hot work has been completed and given to WHS officer onsite.

### Insurance

Please refer to your booking sheet regarding necessary insurances for your exhibit.

**It is most important that your company fully insures your equipment and stock and liability during Expo. If you have not done so, please ensure this is completed before the commencement of Expo. You may be asked for this information at any time before, during and after the event.**

## **Exhibitor Cocktail Party**

Exhibitor awards will be judged after the show opens on Sunday (at 11:30am); the awards will be presented at the Exhibitor Cocktail Party evening – Sunday 14<sup>th</sup> July, 5:00pm – 7:00pm at The Star Gold Coast, Marquee. Attendees to this function are those exhibitors who have received notification in their registration packs. Bring your ticket with you to gain entry.

## **Floor Plans**

Large posters of the floor plan will be prominently displayed on the notice board in the foyer area to assist visitors and exhibitors.

## **Registration Packs**

The event registration desk will be open from Saturday morning near the main entrance doors of the Gold Coast Conference and Exhibition Centre (GCCEC). Registration packs including entry passes and event tickets will be available from this time.

Prior to this a satellite desk will be set up within this vicinity and manned by Metcash Supermarkets & Convenience team members. Anyone requiring access to the exhibition floor to move in, or to assist with any part of the build, must first register and sign in at this desk. Confirmation of any necessary documentation and safety vest requirements will be done at this time (please see “Safety/Rules/Regulations” on the next page).

## **Lunch/Meals**

Coffee and tea facilities will be available on set up days and open to everyone. A BBQ sausage breakfast will be provided on Friday and Saturday beginning at 8:00am.

A \$5.00 donation will be sought with proceeds going Brunswick Valley Volunteer Rescue. All other meals are ticketed functions. Your registration packs will contain information about these events.

## **Roving Expo Spruiker**

One of the added sales drivers available to suppliers at Expo is our roving spruiker who can be used to bring attention to your stand and rev up retailers to inspire greater sales. Our spruiker will be moving through the Expo announcing any major attractions, celebrities, super deals and giveaways.

The spruiker will come to your stand and do a live personalised broadcast to create atmosphere and activity around your display. The roving spruiker is available throughout each day of the Expo and you simply need to ask him to come over to your stand to perform a broadcast. The best way to contact him is to go to our Expo Concierge Desk located near the main registration counter. We will record your request and make sure it's attended to. There are a number of ways you can utilise the spruiker, and some suggestions are listed below:

- Announce a celebrity
- Communicate a super deal
- Broadcast a one-off deal ... “the next 10 orders receive a further 10%”, etc
- Inform retailers of an exciting new line
- Announce a giveaway

## Giveaways

Any exhibitors running games of chance or giving away prizes at Expo must ensure they abide by the QLD Gaming Department regulations. For more information, visit

<https://www.business.qld.gov.au/industries/hospitality-tourism-sport/liquor-gaming/gaming/not-profit-charitable/competitions-raffles-bingo>

We would appreciate you advising prior to the Expo if you have any special events planned during the show. Any build-up of special events will enhance your sales opportunities. Personalities and/or demonstrations should be made known to us prior to the Expo.

Please advise us by **14<sup>th</sup> June 2019**, so we may help utilise and promote such initiatives, via the Metcash Supermarkets & Convenience Expo website [www.metcashexpo.com](http://www.metcashexpo.com).

## Safety/Rules/Regulations

**All exhibitors have a responsibility to conform to the Gold Coast City Council health regulations.** This is especially relevant to those exhibitors who are preparing and sampling food. Attached is a copy of the current regulations. Please ensure that you and your staff read them carefully.

## Stock Removal (Tuesday)

On the final morning of the show (Tuesday) each exhibitor will be approached individually and asked whether they require to leave the exhibition premises with any stock or display product. They will then be issued with the appropriate number of passes that will allow them to do this.

**Unless you are carrying a stock pass or wearing a retailer lanyard, GCCEC security will be instructed to stop anyone leaving the venue with stock and it will be taken from them.**

Many exhibitors choose to give their stock away to merchandising staff or swap with other exhibitors. Unless the appropriate pass has been issued by Metcash Supermarkets & Convenience team members, individuals will not be allowed to exit the exhibition area carrying any stock or display product. **If caught, they will be asked to leave the merchandise behind and it will be returned to the supplier or donated to charity. Additional security will be in place to enforce this.**

Please note, the colour change for this year's Expo:



## Foodbank

Please talk to the Foodbank representatives at their stand or as they come around the exhibition over the course of the three days, and discuss with them what stock you may wish to donate to them for pick up on Tuesday night (fresh food) and/or Wednesday (dry grocery). They can provide you with a certificate that will allow you to claim the stock nominated as a genuine tax deduction to charity. Foodbank will have a form that needs to be filled in and signed for any stock donation. This is for Metcash Supermarkets & Convenience records. During the Expo, if you have any queries please see our Concierge Desk.

**Any questions not answered in this document please lodge a query through the contact page at our website [www.metcashexpo.com](http://www.metcashexpo.com)**

## EVENT FLOW – DAY TO DAY

### Thursday 11<sup>th</sup> July & Friday 12<sup>th</sup> July

We will allow heavy equipment, e.g. cases and fridges, to be delivered on these days if arranged with Mark Biden (0419 745 439) or Greg Moreland (0400 558 234).

Equipment: Exhibitors are able to have heavy equipment, e.g. fridges, delivered to the Gold Coast Convention & Exhibition Centre, corner of TE Peters Drive and Gold Coast Highway from 7:00am. Ensure your equipment is clearly labelled with your company's name, booth number and contact details. Given this information, we can have the equipment delivered to the correct booth in readiness for the supplier Expo build and set up on Saturday 13<sup>th</sup> July.

Transport: If you are using a small van or station wagon, as soon as you have completed unloading, please move your vehicle to the designated parking areas. There is a \$12.00 per day parking fee. Vehicles left in the clearways or the loading docks **will be towed away. Vehicle drivers must not leave their vehicles unattended.**

Deliveries General: All deliveries must be clearly marked with your company name, stand number and contact person and phone number. Confirmation of delivery is your responsibility and we suggest that this is done on Friday with your transport company to ensure all stock and equipment has arrived.

This year, on **Friday 12<sup>th</sup> July from 9:00am to 5:00pm**, we are allowing two (2) members of your company to enter the exhibition site with a special one (1) hour only pass to locate and check all your equipment and stock have arrived and are ready for you to set up the following day. **There is no general move-in for exhibitors on this day.**

### Saturday 13<sup>th</sup> July

Supplier Expo Build: Supplier Expo build day commences at 7:00am. Your move in time has been provided by the Expo Team on your final Registration Confirmation. Should have any queries regarding your allocated time, please email [expo@metcashfg.com](mailto:expo@metcashfg.com). Metcash Supermarkets & Convenience team members will be on hand to assist where necessary.

Exhibitors must wear a safety vest at all times prior to 11:30am Sunday and after the closing of the event. For those exhibitors who don't have their own vest, these can be purchased from the Metcash Supermarkets & Convenience exhibitor information desk for \$10 each and MUST be worn to gain entry (the desk will be located near the main entrance of the GCCEC). Security personnel will deny access to anyone not wearing a safety vest.

Specialist stand construction companies building displays for exhibitors need to contact Steve Asmus (0400 955 463) for special arrangements.

### **Sunday 14<sup>th</sup> July**

The exhibition opens this day at 11:30am. Sunday morning should be devoted to final touches and cleaning. We do not allow exhibitors to commence Expo build on Sunday. For fresh food suppliers who wish to come in early, please advise Mark Biden on 0419 745 439 so that security is notified and the necessary arrangements can be made.

Stand Judging: Judging for the stand awards will be done this morning, so make sure your stand is ready at all times. **All stand design and dressing must be completed by 9:00am Sunday 14<sup>th</sup> July.**

#### **The exhibition opens at 11:30am.**

Lunch: Will be provided on the mezzanine level at the Convention Centre:

12:00noon to 2:00pm          Retailer sitting

Expo closes at 4:30pm.

#### **Exhibitor Cocktail Party**

An Exhibitor Cocktail Party will be held on the first floor of the GCCEC (4:30pm-6:30pm) for those exhibitors who have received notification in their registration packs. Bring your ticket with you to gain entry. The Expo awards will be presented at this event at 5:30pm sharp.

### **Monday 15<sup>th</sup> July**

Exhibitor access to the exhibition area is 7:00am or as early as is necessary. Please advise Mark Biden on 0419 745 439 if you require access prior to 7:00am.

#### **The exhibition opens at 11:30am.**

Lunch: Will be provided on the mezzanine level at the Convention Centre:

12:00noon to 2:00pm          Retailer sitting

Expo will close at 4:30pm.

### **Tuesday 16<sup>th</sup> July**

Exhibitor access to the exhibition area is 7:00am or as early as is necessary. Please advise Mark Biden on 0419 745 439 if you require access prior to 7:00am.

#### **The exhibition opens at 10:00am.**

Expo closes at 3:00pm.



**There is no general move-out on Tuesday**; security staff will be on hand and personal items, briefcases and personal laptop computers are the only items that will be allowed to leave the hall. Please ensure all of your staff and contract employees are aware of the process for removing stock and product from the exhibition floor. Without the necessary stock pass, all individuals will be stopped and stock will need to be left behind. Additional security will be on site during this time to enforce this (please refer to "Stock Removal" earlier in this document).

### **Wednesday 17<sup>th</sup> July**

**General move-out**: To assist in easing the congestion, gate passes to the loading dock area will be issued at the completion of the packing up of your booth. This will allow quick turnaround of vehicles in the loading dock area. No one will gain access to the back dock without a gate pass. These can be obtained from a specially marked booth managed by Metcash Supermarkets & Convenience team members and set up in the main foyer area of the GCCEC.

Pull down commences at 7:00am with forklifts, pallet jacks and trolleys provided to assist you. Metcash Supermarkets & Convenience team members will be on hand to assist with an orderly exit from the venue. If you are organising a transport pick up, please do not leave until your equipment has been collected.

All stock and equipment that is being picked up by courier or a transport company must have details attached to each item. It will be brought to the loading dock by Metcash Supermarkets & Convenience personnel. We do not accept responsibility for stock or equipment that is left unattended.

**General move out must end by 11:00am on Wednesday so that heavy equipment can then be removed.**

## FUNCTIONS

### Sunday 14<sup>th</sup> July 2019

#### Exhibitor Cocktail Party

- Admission: For those exhibitors who have received notification in their registration packs. Bring your ticket with you to gain entry.
- Where: GCCEC, first floor (southern end)
- Time: 4:30pm – 6:30pm
- Awards: The Expo awards will be presented at this event at 5:30pm sharp.
- Dress: Business casual – the clothes you have worn to Expo are perfect!!

### Monday 15<sup>th</sup> July 2019

#### Awards of Excellence (by invitation only)

- Admission: If you are a Royal Supplier or have been issued with a ticket in your registration pack, please ensure these are swapped at the registration desk for a table number/ticket.
- Where: The Star Gold Coast Event Ballroom
- Time: 6:30pm – late
- Dress: Lounge suit or cocktail dress

### Tuesday 16<sup>th</sup> July 2019

#### Gala Extravaganza

- Admission: To gain access to this function you must wear the official 2019 Gala Extravaganza wristband, and have it on at all times. Persons not wearing the wristband will be escorted from the venue by security personnel.
- Where: The Star Gold Coast Event Ballroom
- Time: 7pm – late
- Theme: Rock and Roll
- Dress code: Smart Casual/Rock and Roll Costume

The night will be yours to let your hair down, celebrate and catch up with new and old friends.

Enjoy a delicious smorgasbord of great food and be amazed by the terrific line up of talent we have planned for you!

The chill out marquee will be available for those of you who just want to relax and take in the whole night. There will be something there for everyone!

**If you would like to purchase additional tickets, the registration desk at the GCCEC will be happy to assist you at a cost of \$260ea.**

**IMPORTANT:** To obtain your table number/wristband for any of the events above you will need to present your tickets to the registration desk (all of which you will receive with your name badges in the registrations packs) – you will then be given your wristbands/tickets for entry into the functions.

The exchange process will commence from 2:30pm Sunday 14<sup>th</sup> July, through until 2:30pm Tuesday 16<sup>th</sup> July 2019.

## Delivery Label

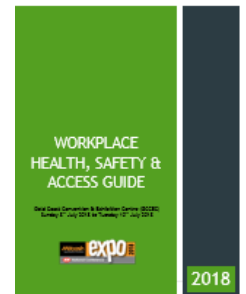
Any stock or equipment that is sent to the Gold Coast Convention & Exhibition Centre (GCCEC) must have a delivery label fixed to it and clearly displayed. This label is available from the Expo website [www.metcashexpo.com](http://www.metcashexpo.com) in the Exhibitor Zone page.

## Return Label

Any stock or equipment that is required to be sent to your company please ensure that a return label is fixed to it clearly displayed and information is completed. The return label is available from the Expo website [www.metcashexpo.com](http://www.metcashexpo.com) in the Exhibitor Zone page.

## Workplace Health and Safety

For all workplace health and safety information, complete with all current regulations and helpful information, you can find the **Workplace Health and Safety Guide** in the Exhibitor Zone, [www.metcashexpo.com](http://www.metcashexpo.com).



## Food Safety

Any food safety information you may need will be found in the **Food Safety Guide** in the Exhibitor Zone page on the Expo website, [www.metcashexpo.com](http://www.metcashexpo.com). This is complete with all current regulations and helpful information.



# TERMS & CONDITIONS

## Terms and Conditions

### 1. "Metcash" means Metcash Trading Limited ABN 61 000 031 569 and its subsidiaries:

"Exhibition" means the Metcash Expo and IGA National Conference held 14 July 2019 to 16 July 2019. "Exhibition Hours" means the hours during which the Exhibition will be opened as determined by Metcash in its absolute discretion and notified to the Exhibitor from time to time.

"Exhibition Site" means the Gold Coast Convention & Exhibition Centre.

"Exhibitor" means the company or individual named on the Exhibitor Booth Booking Form.

"Exhibitor Booth Booking Form" means the approved form for participation in the Exhibition by a potential Exhibitor.

"Manager" means (The Star Gold Coast – ABN 85 149 629 023)

"Owner" means The State of Queensland.

"Terms and Conditions" means the Exhibitor Booth Booking Form and the Terms and Conditions contained herein.

### 2. Amending the Terms and Conditions:

The Terms and Conditions contain the entire understanding between Metcash and the Exhibitor and supersede all prior communication between the parties. Metcash reserves the right to alter or add to the Terms and Conditions as may be necessary for compliance with any laws or with any directions given by the Owner or Manager of the Exhibition site, and generally for the efficient running of the Exhibition.

### 3. Compliance with Terms and Conditions and all Laws:

The Exhibitor agrees to comply with all directions and legal requirements of all Government and Local Government bodies, legislation and with the Terms and Conditions.

### 4. Bookings:

The allotment of space to an Exhibitor will be at the discretion of Metcash upon the receipt of a completed "Exhibitor Booth Booking Form" from the potential Exhibitor. If Metcash accepts the booking, the Exhibitor shall be bound by the Terms and Conditions.

Requirements as to the size shape and features of booths are contained in the Exhibitors "Kit" provided by Metcash on acceptance of an Exhibitor's booking. The design and character of all booths and exhibits is subject to prior approval of Metcash.

Metcash reserves the right at any time to alter the size, shape features or position of the booths and/or floor plan of the Exhibition as may be necessary for the best interests of the Exhibition.

### 5. Payment and Terms:

Prices for goods and/or services (including the allotment of space to the Exhibitor in accordance with clause 4) provided by Metcash in accordance with the Terms and Conditions are exclusive of GST.

All monies (including any applicable "Additional Costs" in accordance with clause 6) payable by an Exhibitor in respect of a booking must be paid to Metcash, without set-off, on or before 14<sup>th</sup> June 2019. Any money due but unpaid to Metcash under the Terms and Conditions will be subject to interest calculated daily and compounded monthly on the Commonwealth Bank indicator lending rate on amounts over one hundred thousand dollars (\$100,000.00) plus two percent (2%) per annum.

Where there is multiple hiring of a booth, each hirer will be jointly and severally liable for any monies owed to Metcash by any of the multiple hirers in relation to the hiring of the booth.

### 6. Additional Costs:

The total cost of monies owing to Metcash in accordance with the Terms and Conditions does not include display lights, audio-visual equipment and all other extra and special booth requirements, which can be provided at extra cost to the Exhibitor. The total cost also does not include connections for water, gas, waste, compressed air, etc. Insurance, cleaning of Exhibits, loading and handling equipment and staff, telephones, dressing of booth, food and beverages outside of the Exhibition Hours and functions not included in the booking price, and any other costs not referred to in the Terms and Conditions. These costs will be borne by the Exhibitor and will be incurred in accordance with the requirements of the venue or at the direction of, or in consultation with the Owner or Manager or Metcash.

## **7. Goods and Services Tax:**

In this Goods and Services Tax clause:

"GST" includes any replacement or subsequent similar tax;

"GST Act" means the A New Tax System (Goods and Services Tax) Act 1999 (Cth) as amended;

Terms defined in the GST Act have the same meaning in this Goods and Services Tax clause unless otherwise provided.

Where GST applies to a taxable Supply made by Metcash to the Exhibitor, Metcash may recover from the Exhibitor an amount on account of GST, calculated by multiplying the GST-exclusive value of the Supply by the applicable rate of GST. Metcash undertakes to provide the Exhibitor with a Tax Invoice covering every taxable supply to the Exhibitor of goods and services.

## **8. Cancellation of Booking:**

If the Exhibitor fails to pay Metcash all monies (including any applicable "Additional Costs" in accordance with clause 6) owing in respect of a booking by close of business on 14<sup>th</sup> June 2019, Metcash reserves the right to cancel the Exhibitors booking, resell the booth and retain any monies already paid by the Exhibitor.

## **9. Withdrawals:**

Any Exhibitor withdrawing from the Exhibition after the 14<sup>th</sup> June 2019 will be liable to Metcash for the full amount of all monies it owes Metcash in accordance with the Terms and Conditions.

## **10. Termination:**

Metcash can immediately terminate the booking by giving notice to the Exhibitor if:

- Any money payable by the Exhibitor to Metcash is not paid when due;
- The Exhibitor does not comply with a requirement of the Terms and Conditions that in the opinion of Metcash is material;
- The Exhibitor dies or becomes bankrupt or legally incapable of managing its affairs;
- The Exhibitor is insolvent or enters into any compromise or arrangement with its creditors; or
- A provisional liquidator, liquidator or controllers is appointed to the Exhibitor.

## **11. Reservation of Rights:**

In addition to Metcash's rights under clauses 8, 9 and 10, Metcash reserves its rights to take any legal action it sees fit against the Exhibitor in relation to:

- The Exhibitor's breach of the Terms and Conditions; and/or
- Failure to pay the monies owing by the due date; and/or
- The Exhibitor's withdrawal from the Exhibition; and/or
- Any other matter.

## **12. Exhibits:**

Metcash shall be responsible for the organising of the construction, erection, dismantling and connection of the shell scheme and booth signage for the exhibit of the Exhibitor.

The Exhibitor undertakes to have its display ready and completed by the time specified by Metcash preceding the opening of the Exhibition. Where the Exhibitor has arranged its own stand and signage, the Exhibitor is responsible for the "pull-down" and removal of the entire stand and signage in accordance with clause 20.

If Exhibitors engage contractors to erect stands and signage, the Exhibitor must ensure that its contractors, and/or their sub-contractors:

- (i) complete any necessary documentation to allow these persons to gain access to and work on the Exhibition Site; and
- (ii) are made aware of the safety requirements and procedures of the site before any work is undertaken on the Exhibition Site; and
- (iii) comply with all reasonable directions of Metcash.

### **13. Fire Safety:**

All plant, machinery and exhibits must comply with statutory requirements as to safety and particularly in the case of stored fuels required by this equipment. The use of heaters, heat producing devices, open flames, candles, lamps or lanterns etc. as part of an exhibition is forbidden by fire prevention law. Exhibitors may not bring anything of an explosive nature onto the Exhibition Site. An exhibitor must not bring in or use at the Exhibition Site dangerous and hazardous goods and equipment such as poisonous gas, fuel, noxious materials and other flammables and equipment using such flammable materials as gas stove, and electric stoves without prior consent from Metcash. Even if consent is given, it will be subject to adequate precautionary measures being taken and will comply with all ordinances and laws of Queensland and the Commonwealth of Australia. No equipment, fittings or materials may be placed in any aisle walkway or in such a position that the access to any designated exit is in any way obstructed.

### **14. Dangerous Goods:**

Substances which are either in the opinion of Metcash or identified by State or Commonwealth legislation, to be of a dangerous, explosive or objectionable nature must not be brought into the Exhibition Site without formal prior approval of Metcash. Where it is proposed to use toxic materials or fluids, the disposal of which requires notification to statutory authorities, Metcash must be advised in writing at least two (2) months prior to the start of the event stating the nature of the fluid and the quantities involved. Not more than one (1) day's supply shall be stored in any part of the Exhibition site at any time. Toxic waste shall be stored in approval closed containers marked accordingly and the arrangements made by the Exhibitor regarding its disposal must be disclosed to Metcash.

### **15. Admission to the Exhibition:**

Metcash reserves the right to refuse any person admission to the Exhibition. It is the responsibility of the Exhibitor to ensure that passes which, on request will be supplied to its staff, are not misused or lent to other persons or duplicated.

### **16. Liability:**

The Exhibitor is responsible for all personal injury or damage to property (including injury or damage to property of any third party) arising in connection with the Exhibitor's participation in the Exhibition howsoever caused directly or indirectly by it or any of its officers, employees, contractors, servants, agents, licensees or invitees or any act or omission of any such person or by any exhibit, machinery, or other article or thing in the possession of or use of by it or any of its officers, employees, contractors, servants, agents, licensees or invitees. The Exhibitor will indemnify Metcash in respect of each and every such claim and all actions, proceedings, costs, claims and demands in respect thereof. The Exhibitor must take out adequate insurance policies in respect of all such claims, including but not limited to a Public & Product Liability policy with a sum insured of not less than \$10M, and produce evidence of the policies upon demand.

Certain Federal and State legislation including the Australian Trade Practices Act 1974 (Cth) as amended (the "Act") contains rights, which cannot be excluded, restricted or modified. The Terms and Conditions must be read having regard to such legislation to the extent that it may be applicable and nothing in the Terms and Conditions shall have the effect of excluding, restricting or modifying such rights. Should Metcash be liable for breach of a condition or warranty implied by the Act, Metcash's liability for such breach shall be limited to:

In the case of goods, any one or more of the following as determined by Metcash:

- The replacement of the goods or the supply of equivalent goods; or
- The repair of the goods; or
- The payment of the cost of replacing the goods or of acquiring equivalent goods.
- The supply of the services again; or
- The payment of having the services supplied again.

### **17. Advertising:**

Handbills, advertisements and printed matter are subject to the approval of Metcash in its absolute discretion, who also reserve all photographic rights to the Exhibition.

### **18. Force Majeure:**

If the holding of the Exhibition or the supply of any services is prevented, postponed, or abandoned by reasons of fire, lightning, natural disaster, labour dispute, strike, lockout, civil disturbance, explosion, inevitable accident, or any cause not within the control of Metcash whether of the same sort or not, or the Exhibition site becomes wholly or partially unavailable for the holding of the Exhibition, Metcash may at its entire discretion, return to the Exhibitor some of the costs of space paid by the Exhibitor. In any such case, Metcash shall not be liable in any way whatsoever for any expenditure or loss including consequential loss caused by Metcash or any cause not within the control of Metcash, as the case may be.

## **19. Conference Program:**

Metcash reserves the right to amend the conference program in the best interests of the Exhibition.

## **20. Rules of Exhibition:**

The Exhibitor is at all times during the Exhibition:

- Required to keep its stand open to view and properly staffed by competent representatives during the Exhibition Operation Hours
- Responsible for the maintenance of its stand/s and display space in a clean and tidy condition
- Required to conduct any business only from its display space and to keep passageways in front of its display space free from obstruction
- Prohibited from parting with any goods on display for cash payment. Should the Exhibitor wish to distribute samples of manufactured food or beverage products, it must put such request to Metcash in writing and receive written approval from Metcash prior to the commencement of the Exhibition
- Prohibited from sub-licensing, sharing or parting with possession of its display space
- Prohibited from operating any type of machinery or equipment which, in Metcash's opinion, is likely to cause nuisance or annoyance to neighboring Exhibitors or visitors to the Exhibition
- Prohibited from doing anything which, in the opinion of Metcash, may bring discredit upon the Exhibition or Metcash
- Responsible for the security of all stock, equipment, plant, machinery and all other items involved in the Exhibit of the Exhibitor where ever located

## **21. General:**

- The laws of Queensland govern the Terms and Conditions. The parties submit to the non-exclusive jurisdiction of the courts in Queensland.
- Exhibition Hours and access times will be communicated under a separate cover, adherence to these times will be in accordance to the terms & conditions.
- If the Exhibitor consists of more than one person, then their liability under the Terms and Conditions will be a joint liability of all of them and the liability of each of them severally.
- The Exhibitor must keep confidential (except where disclosure is required by law), the contents of the Terms and Conditions and any information relating to the Exhibition or Metcash, which Metcash would regard as being of confidential nature, unless the Exhibitor first obtains Metcash's approval in writing.